

**Unit 128 Board of Governors Meeting Minutes
Palm Beach Gardens Regional at Palm Beach Gardens, Florida
May 30, 2024**

President Jeff Overby called the meeting to order at 8:33am eastern standard time and a quorum was present.

Board Members Present in Person:

Jeff Overby, President; Betty Sandifer, Vice President; Bruce Lang, Charlene Predmest

Board Members Present Via Zoom:

Athena Gordon, Secretary; Tracy Nolan, Sam Phillips, Jay Whipple, Treasurer

Advisors Present in Person:

Don Aschenbrenner, Paul Matheson, Shannon Cappelletti, Executive Manager; Jesse Laird, Director In Charge

Advisors Present Via Zoom:

JoAnn Vergnolle

Advisors Absent:

Larry Rich, Scott Tumperi

Approval of Board of Governors Meeting Minutes on April 5, 2024 in Coral Springs, Florida by Jeff Overby

Board members were referred to the Board of Governors meeting minutes that had been provided to them in advance of this meeting. After discussion, there were no corrections or amendments.

1. A motion was duly made by Bruce Lang and seconded by Betty Sandifer to approve the aforementioned Board of Governors meeting minutes in the form provided to the directors in advance of this meeting. The motion was approved by unanimous vote.

Approval of Three (3) Zoom Board of Governors Meetings Minutes on May 6, 2024 – Conference Call #1, May 6, 2024 – Conference Call #2, May 6, 2024– Conference Call #3 by Jeff Overby.

Board members were referred to the Board of Governors meeting minutes that had been provided to them in advance of this meeting. After discussion, there were no corrections or amendments.

2. A motion was duly made by Bruce Lang and seconded by Athena Gordon to approve the aforementioned Board of Governors meeting minutes in the form provided to the directors in advance of this meeting. The motion was approved by unanimous vote.

Treasurer's Report by Jay Whipple

- Assets currently held in banks is about \$355K
- Net revenue YTD appears about \$10K subject to reconciliation
- Quarterly Statements will be using our standard format
- Accounting Transition is progressing, and procedures are being implemented
- Reports will be presented upon completion by accounting professional, Michael Lollino
- Debbie Branch has been compensated and her last paycheck was May 15, 2024
- Jesse Laird has submitted bills totaling \$2850.00 which includes services to the Unit for 2022, 2023, 2024
- 99er Games may no longer be cost effective and this needs to be evaluated in future

A motion to approve the treasurer's reports was made by Athena Gordon and seconded by Sam Phillips. The motion carried unanimously.

Tournament Director's Report by Jesse Laird

Palm Beach Gardens table count to date is 318.5
2023 table count was 310 at the same point in time

The projection is 700 tables with an online regional on Saturday as well as the GNT District 9 Finals over the weekend.

Tournament Committee Update by Shannon Cappelletti

Palmetto Regional being held at the Bradenton Area Convention Center is not a viable venue due to hotel costs and parking limitations.

Our working options are:

Sanibel – Feb. 17-23 available, but they don't have Everglades over those dates. The space would be Palms, Periwinkle, Azalea, Banyan. However, if you could do Feb. 9-16, they can offer Everglades instead of Palms.

- Room rate is \$319 plus \$10 Resort Fee
- Waived rental
- F&B min - \$20,000++
- Concessions:
 - Valet parking \$15
 - 10% spa discount
 - 5 suite upgrades
 - 10 staff rooms at \$199
 - Outside F&B for \$500/day
- This pricing is still negotiable.

Sheraton Tampa Brandon – March 3-9, 2025, available. The restaurant is open and will be fully renovated in July.

- Room rate is \$209
 - F&B Min - \$35,000++
 - Rental \$4,000 total
 - Same space as past events
 - Concessions – they can be flexible and match most concessions from past.
 - This pricing is still negotiable.
 - Would you consider the week of May 12th? They can do much better pricing.
- **Hyatt Regency Sarasota** – we requested a proposal for Feb. 17-23, 2025 – we should get back early next week.
 - **Marriott Jacksonville** – we requested a proposal for Feb. 17-23, 2025 – we should get back early next week.
 - **Homewood Suites Sarasota (by Sarasota Fairgrounds)** – we requested a proposal for Feb. 17-23, 2025 – we should get back early next week.

Membership Retention Program by Betty Sandifer

May Unit 128 membership: 11,622
April Unit 128 membership: 12,099
Loss of 477 members

Efforts got off to a slow start, but we have recovered for the quarter and are currently at 66% of goal for the second quarter.

Election of Board of Governors by Jeff Overby

Bruce Lang and Tracy Nolan submitted candidacy notices and ran without opposition for their Areas. Hence, they are elected to another four (4) year term.

New Business:

Unit 128 Website Redesign by Athena Gordon

Board members were referred to Kelly Art proposal to redesign Unit 128 website presented in advance of the meeting.

A motion to redesign the Unit 128 website and authorize spending up to \$3500.00 was made by Athena Gordon and seconded by Tracy Nolan. The motion carried unanimously.

Grand National Teams (GNT) and North American Pairs (NAP) Coordinator Report by Sam Phillips

District 9 GNT finals is this weekend. There are four (4) signed up for the Championship flight. Number of teams for other flights is unclear.

Marketing efforts need to be made to recruit players for future events in both GNT and NAP.

Motion to adjourn Unit 128 Board of Governors Meeting made by Jeff Overby and seconded by Jay Whipple. Motion to adjourn approved unanimously. Meeting adjourned at 9:33 am.

Unit 128 Board of Governors Meeting Minutes Submitted By:

Athena Gordon

Unit 128 Secretary

Attachments Five (5) provided in advance of the meeting via email:

1. *Unit 128 BOG Meeting Minutes - April 5, 2024 in Coral Springs, Florida*
2. *Unit 128 BOG Meeting Minutes - May 6, 2024 via Zoom – Conference Call #1*
3. *Unit 128 BOG Meeting Minutes - May 6, 2024 via Zoom – Conference Call #2*
4. *Unit 128 BOG Meeting Minutes - May 6, 2024 via Zoom – Conference Call #3*
5. *Kelly Art Proposal for website redesign*

The Next Board of Governors Meetings are scheduled for:

Sanibel Regional: Thursday, October 10, 2024

Daytona Beach Regional: Thursday, November 7, 2024